



East Coast Warehouse & Distribution Announces New Location Near Port of Baltimore

BALTIMORE, MD (February 23, 2022)—[East Coast Warehouse & Distribution](#), a leading temperature-controlled logistics provider to the food and beverage industry announced today that it is building a new facility located near the Port of Baltimore in the TradePoint Atlantic Logistics Center at Sparrows Point. The facility is expected to be complete and ready for use in June 2022.

“We’re thankful to our partners at TradePoint and the Port of Baltimore who helped us make a smooth transition into the Baltimore market,” said East Coast Warehouse CEO Jamie Overley. “This new facility – our second in the market – will allow us to expand our foothold, improve productivity, maximize flexibility and offer an increased speed to customers in the Mid-Atlantic market.”

Located 8.6 miles from the Port of Baltimore, the new facility comprises 175,000 square feet of warehousing space on 17.75 acres of land, with capacity to park and store 110 trailers and containers. The facility, which will be entirely temperature-controlled, will be dedicated to public refrigerated warehousing solutions as well as its East Coast CES services, which will perform the following exams on-site:

- U.S. Food and Drug Administration (FDA) Inspections
- U.S. Department of Agriculture (USDA) Agriculture Quarantine Inspections (AQI) and Tailgate Exams
- Non-Intrusive Inspection (NII) and Contraband Enforcement Team (A-TCET)
- Manifest Exam Team (MET)/Trade Compliance Exams

“TradePoint Atlantic’s location in the Mid-Atlantic is the perfect place for ECW’s newest facility, providing for their continued growth in the region,” said Marc Salotti, Managing Director of TradePoint Atlantic. “The movement of goods through our country’s ports has never been more challenging than it is today, and this announcement is another example of how world-class companies at TradePoint Atlantic play a critical role in helping to facilitate the relief of quickly evolving supply chain pressures. We look forward to many years of growth and success with East Coast Warehouse here in Sparrows Point.”

This will be the second location for the company in Baltimore, following its acquisition last year of Temp-Distribution located on the I-95 corridor just outside the Port of Baltimore. The acquisition combined with East Coast CES services will enable the company to offer its full suite of warehousing, transportation, brokerage, and Centralized Examination Services to the Mid-Atlantic market.



"We welcome this second East Coast Warehouse facility to the Port of Baltimore," said Maryland Port Administration – Port of Baltimore Executive Director William P. Doyle. "Big things are happening in and around Baltimore and Tradepoint Atlantic is a huge part of it. Bringing in one of the leading temperature-controlled food and beverage logistics providers with their newest warehouse/distribution center will further add to our refrigerated cargo capabilities. More distribution centers mean more ships, more commerce, and more jobs."

"We're thrilled to welcome East Coast Warehouse & Distribution to Baltimore County, and I am grateful to see this business investing even more in our region, with more jobs for our working families," Baltimore County Executive Johnny Olszewski said. "With yet another growing business planting its flag at Sparrows Point, I am proud to see Tradepoint Atlantic continuing to grow into a thriving economic engine for our entire state."

For more information on East Coast Warehouse and its services, please visit www.eastcoastwarehouse.com.

About East Coast Warehouse & Distribution:

For more than 65 years, [East Coast Warehouse & Distribution](http://www.eastcoastwarehouse.com) has served as a preeminent third-party (3PL) logistics provider, offering integrated temperature-controlled logistics services to food and beverage importers. Its state-of-the-art facilities, totaling 72 million cubic feet, strategically located on the Ports of New York/New Jersey, Philadelphia, Baltimore, and Savannah, expedited customs exam services, transportation capabilities and value-added services offers clients a 3PL end-to-end solution that is sophisticated and seamless. For more information, please visit www.eastcoastwarehouse.com.

About Tradepoint Atlantic:

The 3,300-acre multimodal logistics and industrial center in Baltimore, Md., offers a gateway to U.S. domestic and global markets, featuring an unmatched combination of access to deep water berths, rails, and highways. At Tradepoint Atlantic, industry is set in motion with the financial backing of Redwood Capital Investments, as well as the robust support of local and state government, which enable the redevelopment of the site. At full buildout, Tradepoint Atlantic is projected to generate 11,000 permanent jobs, \$2.9 billion in annual economic impact, and add a point to Maryland's gross domestic product as one of North America's most strategic commercial gateways. From here, world-class companies unleash their potential, jobs are created, communities prosper, and industry is set in motion. For more information, visit www.tradepointatlantic.com.



Intralox Announces Major Expansion of U.S. Operations, Increases East Coast Footprint with Lease of Over 310,000-sq-ft Tradepoint Atlantic Location
New facility in Baltimore County Industrial Park fueled by growth within the e-commerce segment

BALTIMORE, MD (February 17, 2022)—Intralox today announced the expansion of its U.S. operations with its move to a new built-to-suit 310,000-sq-ft facility at Tradepoint Atlantic, the 3,300-acre global logistics center in Sparrows Point, Maryland. The new facility expands Intralox's U.S. East Coast operations footprint by 70% and is the third expansion in the Baltimore area since 2019.



The physical expansion in Baltimore is driven by strong growth in Intralox's Logistics & Material Handling (LMH) Business Unit. The business unit has grown rapidly over the last decade and the added footprint addresses the need for an expanded industrial machinery operation with focus on parcel automation equipment for parcel, postal, e-commerce, and distribution customers.

“Another exciting expansion in Baltimore is not only attributed to the global growth in e-commerce and parcel handling but should also be attributed to the hard work and innovation of our people,” said Derek Lester, Intralox LMH Business Unit Manager. “We look forward to growing our team in the Baltimore area.”

“We are thrilled to have Intralox expand their U.S. manufacturing capacity and join our growing community of world-class companies that have chosen Tradepoint Atlantic for our unparalleled connectivity to regional and global markets,” said Marc Salotti, Tradepoint Atlantic Managing Director. “With our proximity to the Port of Baltimore and major interstate highways, plus on-site rail access, Intralox is well positioned logistically for continued growth on the East Coast.”



Located in Sparrows Point, Maryland, the size of Intralox’s new facility will allow versatile functionality and includes expanded production facilities and increased inventory capacity and features a state-of-the-art wellness center for employees.

Founded in 1971, Intralox is the leading conveyance solutions provider, featuring an extensive portfolio of technologies and services which enhances food safety, powers e-commerce, and solves challenges for industries ranging from food processing to industrial manufacturing to logistics and material handling. Intralox is globally headquartered in New Orleans, Louisiana, with locations in North America, the Netherlands, China, the United Kingdom, Brazil, Australia, Japan, and India. Intralox employs over 3,000 team members around the world and is trusted by 60,000 customers in over 100 countries.

About Tradepoint Atlantic:

The 3,300-acre multimodal logistics and industrial center in Baltimore, Md., offers a gateway to U.S. domestic and global markets, featuring an unmatched combination of access to deep water berths, rails, and highways. At Tradepoint Atlantic, industry is set in motion with the financial backing of Redwood Capital Investments, as well as the robust support of local and state government which enable the redevelopment of the site. At full buildout, Tradepoint Atlantic is projected to generate 11,000 permanent jobs, \$2.9 billion in annual economic impact and add a point to Maryland's gross domestic product as one of North America's most strategic commercial gateways. From here, world-class companies unleash their potential, jobs are created, communities prosper and industry is set in motion. For more information visit www.tradepointatlantic.com.

~~###~~



TRADEPOINT ATLANTIC

BMW of North America Celebrates Grand Opening of New Vehicle Distribution Center at Tradepoint Atlantic Terminal in Baltimore, Maryland

35-Acre Site Will Help Meet Growing Demand for BMW and MINI Vehicles in the Region

BALTIMORE, MD – February 7, 2022 – BMW of North America and Tradepoint Atlantic today celebrated the grand opening of the new BMW vehicle distribution center (VDC) at the Tradepoint Atlantic Terminal in Sparrows Point, Maryland. The two companies were joined by Maryland Governor Larry Hogan, U.S. Senator Chris Van Hollen, Baltimore County Executive Johnny Olszewski, and Maryland Port Administration/Port of Baltimore Executive Director William P. Doyle to mark the occasion. The 35-acre site at 1301 Shipyard Road, in Sparrows Point, MD includes a new purpose-built 75,000 sq. ft. building, nearly doubling the size of the BMW's previous location on Broening Highway.

The new BMW vehicle distribution center at Tradepoint Atlantic Terminal will support more than 125 BMW and MINI dealers in the Central and Eastern Regions of the U.S. In addition to receiving vehicles from manufacturing facilities and acting as a distribution hub, the site also performs vehicle inspections, repairs (mechanical, paint, and body), accessory installations, vehicle programming, and maintenance. These additional functions are critical in ensuring that each vehicle meets the BMW Group's high-quality standards before final delivery to dealer lots.

"Vehicle distribution centers are a critically important part of our operations, helping to support our dealer network, and ultimately in getting vehicles into customers hands," said Claus Eberhart, vice president, aftersales, BMW of North America. "With the ability to process up to 100,000 vehicles annually, the BMW vehicle distribution center at Tradepoint Atlantic Terminal will help us meet growing demand for BMW and MINI vehicles in the region."

The new location at Tradepoint Atlantic provides BMW with several logistical advantages, including access to deep water berths and proximity to rail and highway transportation. The repurposing of what was once an integrated steel mill and implementation of active recycling and waste management programs align with BMW Group's ongoing commitment to sustainability. Highlights of these sustainability efforts on site include smart lighting throughout the building, a water reclamation system in the facility's car wash, aluminum,

plastic, and cardboard recycling, and a purpose-built design to create an efficient workflow and reduce vehicle movement and emissions.

"When you think about BMW, the words, 'quality,' 'sophistication,' and 'style,' come to mind—and standing here looking out over this beautiful facility, it's clear why that is," said Kerry Doyle, Managing Director of Tradepoint Atlantic. "BMW's phenomenal record of operating in Maryland speaks for itself; combined with Tradepoint's global logistics facility purpose-built to accommodate this exact kind of business, this vehicle distribution center is poised to deliver significant supply chain advantages for more than 100 dealerships and countless consumers throughout the region. Tradepoint Atlantic could not be more proud to play an integral role in BMW's expansion within the Port of Baltimore, and we look forward to many years of growth together."

"With this new state-of-the-art facility, BMW is nearly doubling the size of its previous location, launching a major distribution hub to serve 126 BMW and MINI dealers with the capacity to process up to 100,000 vehicles," said Governor Hogan. "The job creation and associated economic benefits are a game changer. But equally as important, this partnership allows the Port of Baltimore to continue leading the way in responding to the current supply chain crisis and cements our port's vaunted status as the largest importer of automobiles in America for years to come."

"Over the past seven and a half years, Tradepoint Atlantic has worked with the entire Port of Baltimore family to breathe new life into Sparrows Point, which was once the site of the world's largest steel mill and is again contributing to the Port's status as a huge economic engine linking our state with the global economy," said Sen. Van Hollen. "This new BMW distribution center will bring more jobs to Baltimore and contribute to our efforts to build greater economic opportunity in the region. Federal Team Maryland is a proud partner in the effort to ensure the success of this area, having helped secure over \$500 million to boost jobs, capacity, and efficiency in and around the Port over the past five years."D

"We're thrilled to celebrate the official opening of BMW's distribution center, representing the latest sign of Sparrows Point's transformation into a thriving economic engine for our entire state," Baltimore County Executive Johnny Olszewski said. "By significantly expanding their distribution efforts and creating even more jobs for our working families, BMW is doubling-down on Baltimore County, and we are grateful for their commitment to our region and the continued success of Tradepoint Atlantic as a flourishing hub for global commerce."

"It's a terrific day for Tradepoint Atlantic, BMW, and the Port of Baltimore," said Maryland Port Administration - Port of Baltimore Executive Director William P. Doyle. "The historic Sparrows Point is being revitalized to a leading 21st century supply chain and logistics hub. The Port of Baltimore is the largest importer and exporter of automobiles in the United States of America, and Tradepoint Atlantic's new BMW vehicle processing center is going to help the Port of Baltimore sustain our top ranking for years to come. Welcome to Baltimore BMW, and a big congratulations to Tradepoint!"

Next month, BMW will introduce two all-new, fully electric vehicles in the U.S. - the BMW iX Sports Activity Vehicle and the BMW i4, four-door Gran Coupe. Both vehicles were on display at the event as a preview to dealers and other stakeholders in attendance.

Also present at the event was Captain Glenn Wiedeck from Baltimore County Police Precinct 12 in Dundalk to receive four brand new BMW electric bicycles donated by the company.

BMW of North America currently operates vehicle distribution centers in New Jersey, Maryland, Georgia, Texas, and California, serving a dealer body of 349 BMW and 121 MINI dealers nationwide. The U.S. is also home to the largest BMW production facility in the world, located in Spartanburg, SC, which has made BMW the leading exporter of vehicles from the U.S. by value for the past seven years. Since the opening of Plant Spartanburg in 1994, more than 5 million BMW vehicles have been built in the U.S., including a record 433,810 vehicles in 2021.

BMW Group In America

BMW of North America, LLC has been present in the United States since 1975. Rolls-Royce Motor Cars NA, LLC began distributing vehicles in 2003. The BMW Group in the United States has grown to include marketing, sales, and financial service organizations for the BMW brand of motor vehicles, including motorcycles, the MINI brand, and Rolls-Royce Motor Cars; Designworks, a strategic design consultancy based in California; a technology office in Silicon Valley and various other operations throughout the country. BMW Manufacturing Co., LLC in South Carolina is the BMW Group global center of competence for BMW X models and manufactures the X3, X4, X5, X6 and X7 Sports Activity Vehicles. The BMW Group sales organization is represented in the U.S. through networks of 350 BMW passenger car and BMW Sports Activity Vehicle centers, 144 BMW motorcycle retailers, 105 MINI passenger car dealers, and 38 Rolls-Royce Motor Car dealers. BMW (US) Holding Corp., the BMW Group's sales headquarters for North America, is located in Woodcliff Lake, New Jersey.

Journalist note: Information about BMW and its products in the USA is available to journalists online at www.bmwusanews.com, www.miniusanews.com, and www.press.bmwna.com

About Tradepoint Atlantic:

The 3,300-acre multimodal logistics and industrial center in Baltimore, Md., offers a gateway to U.S. domestic and global markets, featuring an unmatched combination of access to deep water berths, rails, and highways. At Tradepoint Atlantic, industry is set in motion with the financial backing of Redwood Capital Investments, as well as the robust support of local and state government which enable the redevelopment of the site. At full buildout, Tradepoint Atlantic is projected to generate 11,000 permanent jobs, \$2.9 billion in annual economic impact and add a point to Maryland's gross domestic product as one of North America's most strategic commercial gateways. From here, world-class companies unleash their potential, jobs are created, communities prosper and industry is set in motion. For more information visit www.tradepointatlantic.com.

###

Contacts:

Hannah Marr for Tradepoint Atlantic
Strategic Partners & Media, LLC
443-935-3684

hmarr@strategicpartnersmedia.com

Sara Warfield
Juno Collective
410-952-1271

sara@juno-collective.com