

Manufacturing

## 170-year-old manufacturer opens Tradepoint Atlantic facility



Image: Tradepoint Atlantic

Vessels docked at Tradepoint Atlantic's terminals.

TRADEPOINT ATLANTIC



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### Story Highlights

- Samuel, Son & Co. opened a 130,000-square-foot facility at Tradepoint Atlantic in August.
- The new center processes specialized metals for various industries.
- The Canadian company expanded its Baltimore presence with the facility, joining other international tenants.

A 170-year-old Canadian metal manufacturer has nearly doubled its local footprint with a new facility at [Tradepoint Atlantic](#).

Ontario's Samuel, Son & Co. Inc. opened a 130,000-square-foot metal processing and distribution center in August at the 3,300-acre development, representatives of Tradepoint announced Monday. The new facility will be a hub for shaping specialized aluminum and stainless steel products for HVAC businesses, defense contractors and metal fabricators. The long-term lease marks another catch for Tradepoint after luring other large tenants to its grounds over the summer.

The family-owned Canadian manufacturer already has a service center in Southwest Baltimore and 34 employees locally. It is unclear how many jobs Samuel's new processing hub will add.

Company officials could not be reached for comment on the deal.

"Our employees are the source of our strength and we look forward to expanding our business and workforce in Baltimore," George Dowell, general manager of Samuel's Baltimore operations, said in a statement.

Samuel was founded in 1855 as a hardware and metals business in Toronto by brothers Mark and Lewis Samuel. The company today is in its sixth generation of family ownership and has grown to more than 5,500 employees and more than \$4 billion in annual revenue.

Samuel has more than [70 locations across North America](#), from North Dakota to Mexico. Its many divisions include services in automotive materials, packaging, logistics, metal fabrication, automation, coding and labeling and more.

"As a result of our strategic investments in marine, rail, and roadway infrastructure, Tradepoint Atlantic is uniquely positioned to serve Samuel's domestic and international logistics needs," Kerry Doyle, managing director of Tradepoint Atlantic, said in a statement.

The Canadian company joins a lengthy list of other international manufacturers, logistics firms and retailers at the massive Baltimore County development. Just this summer, logistics and transportation firm RPM Group, which is a major partner of [Starbucks](#), [signed on for 108,000 square feet](#) for a new local headquarters that is expected to add 60 jobs. Two-and-a-half weeks later, British luxury automaker McLaren announced it [would open its first U.S. processing facility](#) at Tradepoint, with plans to bring more than 20 jobs to the 50,000-square-foot location by 2026.

Tradepoint officials also announced earlier this year plans for a [\\$100 million, 500,000-square-foot logistics facility](#) in Howard County that will break ground early in 2026.